

**HENRY FORD COLLEGE
OFFICE OF THE PRESIDENT**

BID AWARD

SUBJECT: HPE ProLiant DL360 Servers
Sealed Bid #21506


The faculty of the School of Business, Entrepreneurship, and Professional Development (BEPD) request a contract for the purchase of twelve (12) HPE ProLiant DL360 Gen 10 Servers and twenty-four (24) HPE 480GB Solid State Drives. BEPD seeks to upgrade the network servers in the Technology Building's E-193 Computer Lab to provide students access to current technology used in businesses and commercial data centers. Existing systems will be cascaded to replace older computers in other areas of the College or salvaged for parts. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #21506. The responses appear below.

Sehi Computer Products	\$49,596.00
CDW-G	63,816.00
Technology International	208,000.00
B & H Photo	No Reply
Canton Computer	No Reply
Insight	No Reply
Logicalis	No Reply
Office Depot	No Reply
SHI International	No Reply
Staples	No Reply
Zones	No Reply

RECOMMENDATION:

The College administration recommends a contract award to Sehi Computer Products, Inc. for \$49,596.00 for twelve (12) HPE ProLiant DL360 Gen 10 Servers and twenty-four (24) HPE 480GB Solid State Drives as requested by the School of Business, Entrepreneurship, and Professional Development in accordance with the specifications of Sealed Bid #21506.


John S. Satkowski, JD
Vice President of Financial Services


Russell A. Kavalhuna, JD
President

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BID AWARD

SUBJECT: Mimecast Email Security Package
Bid #21763

The Director of Network and IT Infrastructure requests a contract for the purchase of a Mimecast Email Security Package. The College's contract for its current email protection software expires on March 29, 2022. The Mimecast software package provides coverage for 1300 users against a wide variety of cybersecurity threats including but not limited to: viruses and spam; loss of sensitive and confidential information; malicious websites containing malware, phishing and other threats; infection from weaponized attachments often used in ransomware, keylogger, trojan and spyware attacks; protection against social engineering attacks like business email compromise, CEO fraud and phishing; security threats that originate internally because of account compromise, human error or malicious action.

The Mimecast software provides additional protection with packages that include:


1. Threat Remediation – Continuous monitoring of lateral and outbound email using the latest intelligence with automatic or manual remediation of files or emails post-delivery.
2. Secure Messaging – Enables employees to securely send confidential and sensitive information via email with administrator defined and user selectable controls and policies; and
3. Privacy Pack – Dedicated lexicons designed for those needing to identify personally identifiable information, financial or healthcare related data.

The College solicited proposals under Bid #21763. The responses appear below.

Insight Public Sector	\$69,464.29
AmeriNet	74,456.75
Auxiom	No Bid
CDW-G	No Reply
Connection	No Reply
Logicalis	No Reply
Sentinel Technologies	No Reply
Zones	No Reply

RECOMMENDATION:

The College administration recommends a contract award totaling \$69,464.29 to Insight Public Sector, Inc. for a Mimecast Email Security Package as requested by the Information Technology Services Department, in accordance with the specifications of Sealed Bid #21763.



John S. Satkowski, JD
Vice President of Financial Services



Russell A. Kavalhuna, JD
President