HENRY FORD COLLEGE OFFICE OF THE PRESIDENT

BID AWARD

SUBJECT: CrowdStrike Falcon Endpoint Protection Platform Bid #20901

The Director of Network and IT Infrastructure requests a contract for the purchase of an annual subscription for an endpoint protection platform. Endpoint security is the practice of securing endpoints or entry points of end-user devices such as desktops, laptops, and mobile devices from being exploited by malicious actors and campaigns. Endpoint security systems protect these endpoints on a network or in the cloud from cybersecurity threats. Endpoint security has evolved from traditional antivirus software to providing comprehensive protection from sophisticated malware and evolving threats that exploit unknown computer security vulnerabilities. The CrowdStrike platform provides five elements of threat protection: Prevention to keep out as many malicious elements as possible; Detection to find and remove attackers; Managed threat hunting to proactively search for cyber threats that are undetected or have slipped past initial endpoint security defenses; Threat intelligence integration to understand and stay ahead of attackers; and IT hygiene and vulnerability assessment to prepare and strengthen the environment against threats and attacks. This platform replaces a three-year-old anti-virus product with fewer features.

Federal grant dollars through the Coronavirus Aid, Relief, and Economic Security (CARES) Act provide 100% of the funds for this purchase.

CDW Government	\$82,233.44
Insight	84,075.15
Optiv	85,020.00
Sentinel Technologies	107,710.02
SHI	No Reply

The College solicited proposals under Bid #21169. The responses appear below.

RECOMMENDATION:

The College administration recommends a contract award to CDW Government for \$82,233.44 for a CrowdStrike Falcon Endpoint Protection Platform annual subscription as requested by the Information Technology Services department, in accordance with the specifications of Bid #21169.

Sattonski John S. Satkowski, JD Vice President of Financial Services

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Russell A. Kavalhuna, JD President