

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**BID AWARD**

**SUBJECT:** Intel Core i7 Computer Systems  
Sealed Bid #20514

The faculty of the School of Business, Entrepreneurship, and Professional Development requests a contract for the purchase of forty-six (46) Desktop Computer Systems with Intel Core i7-9700 Processor, MSI Motherboard, 8GB RAM, 240GB Solid State Drive, DVD-RW Drive, 500W Power Supply, 22" LCD Display, and related components. The Computer Information Systems program seeks to upgrade two computer labs used by students in the Technology Building, Rooms E-175 and E-183. IT Services will cascade most of the existing computers to replace older systems in other areas of the College and will salvage parts from any remaining computers. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #20514. The responses appear below.

<b>Bidder</b>	<b>Total</b>
Sehi Computer Products	\$48,438.00
Canton Computer	48,946.92
Insight	54,462.59
CDW-G <sup>1</sup>	Disqualified
Office Depot <sup>2</sup>	Disqualified
B & H Photo	No Reply
Connection	No Reply
Logicalis	No Reply
SHI International	No Reply
Staples Business Advantage	No Reply
Zones	No Reply

Notes:

1. The response from CDW-G failed to meet bid specifications in two critical areas. The computer system configured in the quote contained a Power Supply rated at only 210 watts instead of the required 500 watts, which would cause overheating and premature failure of system components. Secondly, the firm failed to submit a mandatory acknowledgement form certifying that it shall act in accordance with applicable federal grant certifications and provisions required by the Code of Federal Regulations, Title II, Part 200 and Appendix II.
2. The response from Office Depot failed to meet specifications for three important components: the system configured in the quote contained a Power Supply rated at only 250 watts; it did not include a solid-state hard drive; and it included a small form case rather than the specified standard (mid) tower case that fits existing lockdown devices.

**RECOMMENDATION:**

The College administration recommends a contract award to Sehi Computer Products, Inc., for \$48,438.00 for Intel Core i7 Computer Systems as requested by the Computer Information Systems program, in accordance with the specifications of Sealed Bid #20514.

  
\_\_\_\_\_  
John S. Satkowski, JD  
Vice President of Financial Services

  
\_\_\_\_\_  
Russell A. Kavalhuna, JD  
President

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**BID AWARD**

**SUBJECT:** Electronics Test Equipment and Tools  
Sealed Bid #20683

The faculty of the Workforce and Professional Development Division requests a contract for the purchase of a variety of tools and test equipment used in Electronics and Electrical Technology courses. This equipment will be used by students in the Henry Ford College Early/Middle College Trade School program. The 14 line-item specification includes analog oscilloscopes, function generators, bench and handheld digital multimeters, direct current power supplies, solderless breadboards and wire kits, scope probes, test leads, and soldering irons. A workforce development grant from the Ralph C Wilson Foundation provides 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #20683. The responses appear below.

<b>Bidder</b>	<b>Total</b>
RSR Electronics	\$30,332.00
Grainger – partial bid: 3 of 14 items	13,332.00
Digi-Key Electronics – partial bid: 4 of 14 items	16,464.60
MSC Industrial Supply – partial bid: 6 of 14 items	31,312.56
Allied Electronics	No Reply
Mouser Electronics	No Reply
TEquipment	No Reply
Transcat	No Reply

Purchasing compared the line-items quoted in each partial bid to the corresponding line-items in the RSR Electronics bid and found that RSR Electronics offered the lowest total cost in each case.

**RECOMMENDATION:**

The College administration recommends a contract award to RSR Electronics, Inc. for \$30,332.00 for Electronics Test Equipment and Tools as requested by the Early/Middle College Trade School program, in accordance with the specifications of Sealed Bid #20683.

  
\_\_\_\_\_  
John S. Satkowski, JD  
Vice President of Financial Services

  
\_\_\_\_\_  
Russell A. Kavalhuna, JD  
President

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**BID AWARD**

**SUBJECT:** Getac V110 Rugged Tablet Computers  
Sealed Bid #20684

The faculty of the School of Business, Entrepreneurship, and Professional Development requests a contract for the purchase of fourteen (14) Getac F110 Rugged Tablet Computers for student use in the Automotive Technology program. These specialized computers are engineered to withstand drops, spills, dust and grime, and to perform in harsh environments and are commonly used for vehicle diagnostics in automotive dealerships and repair shops. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #20684. The responses appear below.

<b>Bidder</b>	<b>Total</b>
CDW-G	\$26,424.50
Insight	29,999.90
B & H Photo	No Reply
Connection	No Reply
Logicalis	No Reply
Mobile Rugged Computers	No Reply
MobileTEK Consulting	No Reply
Office Depot	No Reply
SHI International	No Reply
Staples	No Reply
Zones	No Reply

**RECOMMENDATION:**

The College administration recommends a contract award to CDW-G for \$26,424.50 for Getac V110 Rugged Tablet Computers as requested by the Automotive Technology program, in accordance with the specifications of Sealed Bid #20684.

  
\_\_\_\_\_  
John S. Satkowski, JD  
Vice President of Financial Services

  
\_\_\_\_\_  
Russell A. Kavalhuna, JD  
President