

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**BID AWARD**

**SUBJECT:** Intel Core i7 CAD Computer Systems  
Bid #21029

The faculty of the Workforce and Professional Development Division requests a contract for the purchase of (60) Intel Core i7 CAD Computer Systems with 32GB RAM, 500GB Solid State Drives, and 31.5" Monitors for use in the Henry Ford College Early/Middle College Trade School Program. To better prepare students for success in the skilled trades workforce, deliver state of the art training to businesses, and expand its skilled trades curriculum, faculty selected this equipment to train students enrolled in the Computer-Aided Design (CAD) and Industrial Drafting program. In these courses, students explore all areas of CAD design and drafting which will prepare them for careers such as CAD Designers, Industrial Detailers, CAD Technicians, and Mechanical Drafters. A workforce development grant from the Ralph C. Wilson Foundation provides 100% of the funds for the new purchases.

The College solicited proposals under Bid #21029. The responses appear below.

<b>Bidder</b>	<b>Total</b>
CDW-G	92,820.00
Sehi Computer Products	120,961.80
B & H Photo Video <sup>1</sup>	21,516.20
Canton Computers <sup>2</sup>	No Bid
Insight Public Sector <sup>3</sup>	No Bid
SHI International <sup>4</sup>	No Bid
Logicalis	No Reply
Office Depot	No Reply

**Bid Response Notes:**

<sup>1</sup> Submitted bid for monitors only. Monitor cost was higher than the other bidders.

<sup>2</sup> No Bid: Could not get delivery from suppliers on two required components.

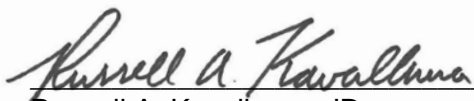
<sup>3</sup> No Bid: Specifications difficult to meet and could not be competitive.

<sup>4</sup> No Bid: Bidder would not share reason.

**RECOMMENDATION:**

The College administration recommends a contract award to CDW-G for \$92,820.00 for the purchase of (60) Intel Core i7 CAD Computer Systems and related accessories requested by the Early/Middle College Trade School program, in accordance with the specifications of Bid #21029.

  
John S. Satkowski, JD  
Vice President of Financial Services

  
Russell A. Kavalhuna, JD  
President

**HENRY FORD COLLEGE  
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**CONTRACT AWARD**

**SUBJECT:** Fire Alarm System – Building D

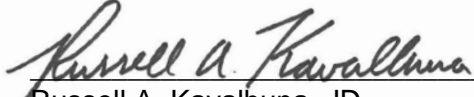
The Director of Facilities Services requests a contract for the labor, materials, equipment, and services necessary to replace the fire alarm system in the Facilities Services Building and Powerhouse (Building D). The alarm system in the Facilities Services part of the building was installed in 1994 and repair parts have been discontinued by the manufacturer. The system in the Powerhouse is also old, does not report to the central alarm system in the Campus Safety Office, and does not comply with current state fire codes. Facilities Services engineers and administrators recommend replacing both systems with one integrated system.

Starting with a new fire alarm system installed in the Child Development Center (approved by the Board in August 2018), the College began transitioning to fire protection systems produced and supported by SimplexGrinnel. SimplexGrinnel is part of Johnson Controls Fire Protection LP which is a division of Johnson Controls, Inc. As such, these fire alarm systems integrate seamlessly with the Johnson Controls Metasys building control system used on campus. This integrated solution helps reduce risk in case of fire – the Metasys system can automatically detect smoke in air ducts, send an alarm, and change airflow to prevent smoke from spreading through the building. The College requests Board approval for a sole source award.

**RECOMMENDATION:**

The College administration recommends a contract award to Johnson Controls Fire Protection LP for \$26,351 the purchase and installation of a Fire Alarm System in Building D, in accordance with Proposal #650030351 dated September 16, 2020.

  
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John S. Satkowski, JD  
Vice President of Financial Services

  
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Russell A. Kavalhuna, JD  
President