

**HENRY FORD COLLEGE
OFFICE OF THE PRESIDENT**

BID AWARD

SUBJECT: Dell OptiPlex 5060 Computers
Sealed Bid #19846

The faculty of the School of Nursing requests a contract for the purchase of twenty-four (24) Dell OptiPlex 5060 Computer Systems with 16GB RAM, 22" LCD Displays, and related components. These small form computers will be installed in Nursing labs for student use. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College invited bid submissions under Sealed Bid #19846. The bid responses appear below.


Access Interactive	\$27,324.00
Office Depot	27,941.04
Staples Business Advantage	28,588.56
B & H Photo Video (bid on displays only)	2,802.48
CDW-G	No Reply
Connection	No Reply
Dell	No Reply
Zones	No Reply
PCMG	Withdrew

RECOMMENDATION:

The College administration recommends a contract award to Access Interactive for \$27,324.00 for the purchase of (24) Dell OptiPlex 5060 Computers requested by the School of Nursing in accordance with the specifications of Sealed Bid #19846.



John S. Satkowski, JD
Vice President of Financial Services



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BID AWARD

SUBJECT: DTE Pole Service Training Yard
Sealed Bid #19919

The Executive Director of Facilities Services requests a contract for the labor, materials, equipment and services necessary for the construction of a DTE Pole Service Training Yard on the Main Campus. The project scope requires the contractor to: construct a new wood building with concrete foundations, floor slab and covered walkway slab; provide a new concrete access drive and walkway; install new vinyl-clad, chain link fencing and gates; extend existing electrical circuits to the new building; and contour soil and provide new sod to the disturbed area. DTE Energy Grant dollars provide 100% of the funds for this purchase.

The College invited bid submissions under Sealed Bid #19919. The bid responses appear below. After reviewing the results and interviewing the low bidder, the project design team recommends an award to the low, qualified bidder.

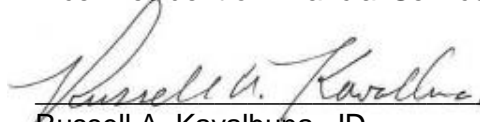
Brenca Contractors	\$119,513
PGC Development	124,762
LaSalle Group	138.500
Aristeo Construction	No Bid
George W. Auch Co	No Bid
JS Vig Construction	No Bid
Kasco	No Bid
Rudolph Libbe Inc	No Bid
Walsh Construction	No Bid
Albert M. Higley Co	No Reply
Braun Construction Group	No Reply
Elgin Builders Inc	No Reply
Envision Builders	No Reply

RECOMMENDATION:

The College administration recommends a contract award to Brenca Contractors, Inc. for \$119,513.00 for the DTE Pole Service Training Yard project requested by Facilities Services, in accordance with the specifications of Sealed Bid #19919.



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BID AWARD

SUBJECT: Intel Core i7 Computers with Solid-State Drives
Sealed Bid #19924A

The faculty of the Building Sciences program requests a contract for the purchase of sixty (60) Intel Core i7 Desktop Computer Systems with 32GB RAM, 480GB Solid-State Drives, 32" LCD Displays, and related components. These systems will upgrade four computer labs for student use in the Technology Building (Rooms E-186, E-190 and E-194) and the Fine Arts Building (Room F-219). Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #19924A. The responses appear below.

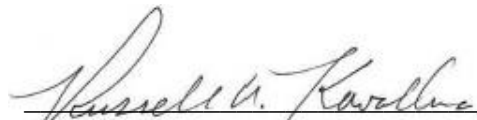
Canton Computers	\$109,679.53
PCMG	114,699.00
Access Interactive	142,500.00
Office Depot	159,433.80
CDW-G	No Reply
Connection	No Reply
Sehi Computer Products	No Reply
Staples Business Advantage	No Reply
Zones	No Reply

RECOMMENDATION:

The College administration recommends a contract award to Canton Computers, Inc. for \$109,679.53 for the purchase of (60) Intel Core i7 Computers with Solid-State Drives and related components requested by the Building Sciences program in accordance with the specifications of Sealed Bid #19924A.



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BID AWARD

SUBJECT: Gymnasium Bleacher Replacement
Sealed Bid #19945

The Executive Director of Facilities Services requests a contract for the labor, materials, equipment and services necessary for the Gymnasium Bleacher Replacement project in the Athletic Memorial Building. The project scope requires the contractor to: remove the existing wood bleachers and all associated hardware on the north wall of the Gymnasium; patch and paint the north wall and soffit after removing the existing bleachers; install four (4) new Interkal bleacher sections on the south wall of the Gymnasium; install new electrical connections, transformers and motors; and paint the new conduit and hangers. The new bleachers feature 18" wide, one-piece, individual seating modules constructed of solid, injection molded, high-density polyethylene. The bleacher design includes approximately 650 seats, 14 rows, three aisles with handrails, and meets ADA and NFPA requirements.


The College invited bid submissions under Sealed Bid #19945. The bid responses appear below.

PGC Development	\$89,993
Aristeo Construction	No Bid
George W. Auch Co	No Bid
JS Vig Construction	No Bid
Rudolph Libbe Inc	No Bid
Albert M. Higley Co	No Reply
Braun Construction Group	No Reply
Brenca Contractors	No Reply
Elgin Builders Inc	No Reply
Envision Builders	No Reply
Kasco	No Reply
LaSalle Group	No Reply
Walsh Construction	No Reply

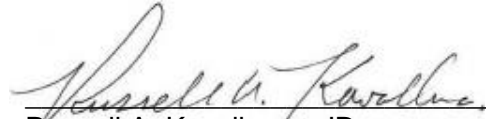
After reviewing the proposal and qualifications of the sole bidder, the project design team recommends an award to PGC Development. Note: the fixed material costs for the bleachers and electrical components approach 90% of the total project cost, leaving very little margin for profit. Given the strong demand for construction services in the local market, only one bid was received. The submitted bid falls below the project's construction budget estimate.

RECOMMENDATION:

The College administration recommends a contract award to PGC Development LLC for \$89,993.00 for the Gymnasium Bleacher Replacement project requested by Facilities Services, in accordance with the specifications of Sealed Bid #19945.



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BID AWARD

SUBJECT: Alto-Shaam Commercial Ovens
Sealed Bid #19958

The faculty of the Culinary Arts and Hospitality program requests a contract for the purchase of four (4) Alto-Shaam Commercial Ovens, Model CTP7-20G Combi Oven/Steamer. This equipment will be used by students in the Main Kitchen's Savory Lab and Baking Lab, allowing them gain experience and training on updated equipment used in the foodservice industry. Four existing, 17-year-old Combination Ovens will be traded in with this purchase. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #19958. The responses appear below.

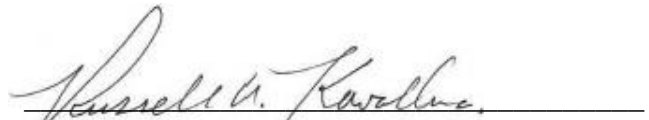
Great Lakes Hotel Supply	\$78,059.00
Stafford Smith	82,689.00
Gold Star Products	85,272.28
C&T Design & Equipment	No Reply
Edward Don & Company	No Reply
Peoples Restaurant Equipment	No Reply

RECOMMENDATION:

The College administration recommends a contract award to Great Lakes Hotel Supply Company for \$78,059.00 for the purchase of (4) Alto-Shaam Commercial Ovens requested by the Culinary Arts and Hospitality program in accordance with the specifications of Sealed Bid #19958.



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CONTRACT AWARD

SUBJECT: Gaumard Scientific Patient Simulators

The faculty of the School of Nursing requests a contract for the purchase of one (1) Labor and Delivery Patient Simulator, Model Victoria S2200, and one (1) Wireless and Tetherless Neonate Simulator, Model Super Tory S2220, with associated options, software and instructional manuals. Students will use these lifelike simulators in Nursing labs to build skills, gain experience, and improve performance in clinical settings. Gaumard Scientific Co., Inc. is the sole designer, manufacturer, and distributor of the requested products and software. The College requests a sole source award.

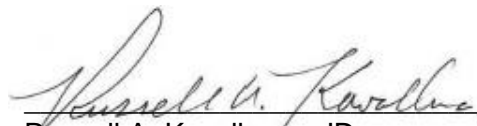
The cost of all equipment, supplies, software, manuals and shipping charges totals \$131,810.00. Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

RECOMMENDATION:

The College administration recommends a contract award to Gaumard Scientific Co., Inc. for \$131,810.00 for the purchase of (1) Labor and Delivery Patient Simulator, Model Victoria S2200, (1) Neonate Simulator, Model Super Tory S2220, and related components requested by the School of Nursing in accordance with Quote #50624 and Quote #50625 dated February 5, 2019.



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STAFF RECOMMENDATIONS

Recommended action: Move to approve the following staff recommendations at HFC:

Other Severance (A-7)

Tracy Lee, Student Accounts, Senior Teller, effective 1/18/19; Reason: Termination.

Salary Schedule Change of Status (B-7)

Kathy Campbell, Ophthalmic Instructor, School of Health and Human Services, from Level MA+60, Step 8, Schedule HFCC Federation of Teachers, to Level PhD, Schedule HFCC Federation of Teachers; REASON: Completed requirements for a Doctorate degree in Health Administration, effective 5/7/19.